



## NADIA T. VILLAGRÁN Rural LISC Program Director, Fund Development and Strategic Partnerships

Nadia Villagrán joined the Local Initiatives Support Corporation (LISC), a national nonprofit organization dedicated to advancing community development work in communities across the country, in January 2017 as a Program Director providing broad oversight and input for LISC's national program Rural LISC. Wearing her strategic partnerships "hat," Nadia works closely with the Rural LISC leadership team to oversee the administrative,

financial, and programmatic strategies of Rural LISC in order to expand, grow and fortify the rural network of Partners, allies and collaborators. Additionally, she maintains close relationships with team members in the field, keeping abreast of challenges and successes within their partner portfolios for fundraising and collaboration opportunities. She also assists in planning and determining program content, schedule, logistics, marketing, and funding for the Rural LISC Annual Seminar. In her fund development role, Nadia researches and develops proposal strategies for foundation, corporate and public funders, and helps manage the stewardship of Rural LISC's funding relationships, including coordinating data and research for proposal, and reporting purposes. She also tracks grant and report deadlines and requirements, manages the donor acknowledgement process, and works closely with the National LISC Development team on development related activities and reports.

Nadia has more than 18 years of experience in communications, development, and community development. Before joining LISC, she served as the Director of Operations and Communications at the Coachella Valley Housing Coalition (CVHC), a longtime Rural LISC Partner in Southern California, where she oversaw all administration, human resources, and community service activities. Nadia previously served as the Single-Family Development Director and the Community Services Director at CVHC. She started her career as a reporter for The Desert Sun in Palm Springs, California.